

**HRND Board Meeting Agenda**  
**October 28, 2021 2:00pm Virtual**  
**Meetings every 4<sup>th</sup> Thursday of the month at 2pm**  
**Call in number is 315-992-6030 PIN is 278911334**  
**Called to order: 2:03pm by Jay**

**Present: Jay, John, Billy, Leigh, Trish, Cindy, Doug, and Wendy**  
**Absent: Dean Meyer**

**Welcome/New Members – no new members**

**Secretaries Report – Need a secretary/Jay recapped, Doug motion to approve, John 2<sup>nd</sup>, all were in favor.**

**Treasures Report – Cindy from Tax Lady. Race meet loss of \$140,000 which is pretty typical. Which difference is made up from our gaming profits. None of the expenses really increased over 2020 everything kept pace. No major capital improvements so that helped. Doug asked about funds this year and Cindy reported that 3<sup>rd</sup> quarter is down due to losing Jacks but Sidestreet is a good replacement. Billy asked about how much we are down from losing Jacks, Cindy reported gross gaming this quarter is \$290K and last quarter was \$449K loss mainly due from Jacks. All sources of income for HRND YTD is \$342,000 which does not include gaming tax. 40% will go to trust fund to help horse races and taxes. Billy asked why we lost Jacks it was due to them switching charities. Doug moved to approve John 2<sup>nd</sup>, all in favor.**

**Gaming Report – Next month. End of the quarter this week so nothing new.**

**Old Business –**

**Leigh brought up building barns at horse park like previously discussed he is in favor of doing this. Jay would like to wait and see and rent from NDSU again. Leigh brought up having a business sponsor it. Jay suggested new GM take on this project once hired. Agreed to table until GM is hired.**

**New Business –**

**A. Board Members**

**1. Elect a secretary and a treasurer and VP– Leigh suggested paying a secretary/treasurer, and Jay suggested Trish. Doug asked about commission having an issue with this. Jen/Cindy also suggested by Jay to transcribe the minutes from a recording. Doug volunteered for VP, Jay made motion John second, all in favor. Secretary is Dean. Treasurer, Billy volunteered for treasurer Leigh motion, Doug 2<sup>nd</sup> all in favor.**

**2. Gaming Board. Need to elect 2 board members- Doug nominated John and Leigh, Doug motion and Billy 2<sup>nd</sup> all in favor.**

**3. Need to fill 3 vacant board positions now... Jay suggested dropping to 7-member board and then only 1 position to fill. Billy suggested Gordy Wilke. John agreed to dropped to 7 members might be good idea. Trish suggested talking to Shannon with NDSU for some leads for someone**

more locally. Motion by Doug to drop to 7-member board, 2<sup>nd</sup> by John, all in favor. Sandy Korbel was a suggestion from Trish she will reach out to her to see if she has time.

**B. New General Manager search-** Jay would like notice to go out next week that we are looking. He will put together a list of sites to post on and send to everyone, resumes will be collected via email and distributed to commission, foundation and HRND board members. Jay asked board if they want 30 day or 45 day posting for the position, board suggested doing 30 and if no applicants or no one qualified can extend board agreed. Nov. 1<sup>st</sup>-3<sup>rd</sup> will be posted and will be open for 30 days.

Jay brought up headhunter and Leigh suggested hiring Trish to do it and has approved that with Jack and the commission they are fine with her doing it. Jay didn't think after posting there would be much to it other than reviewing it so will handle it and then everyone will review from 3 boards/commissions and go from there after position has closed. Doug asked about salary and commission has agreed to 50/50% split on salary for two years. Can renew after 2 years.

**C. 2022 Race Meet applications Promo, Purse and conduct Live Racing** are all in. Commission will review and have a Nov. 9<sup>th</sup> meeting. HRND requested July 8<sup>th</sup> to Aug 7<sup>th</sup>. Discussion Belcourt when they are running. Will find out at commission meeting.

**D. Promo Fund Grant possibilities ...**

(1.) Upgrade video to send out signal, Trish was contacted by Monarch Wagering to buy our feed but we would need to upgrade cameras to do so, 2.) Upgrade electrical to provide camping posts to horsemen for campers, 3.) Buy industrial tents for events that could be used year round vs. paying \$13K to rent annually for just race season.

John thought all are a good idea and another suggestion might be pulling in track and having it re-leveled again as it has drifted around. Jay has it on his list to an estimate for this. Jay likes idea of electrical for horsemen and Leigh suggested could rent them out in the off season as well. Discussion on location near Don Hart barn and NW corner. Don Hart area would be more cost effective as to running power and electrical. Tents were brought up too as a good idea that would pay for themselves over the course of a couple years. Trish mentioned that Trident would need to be contacted as soon as possible if you wanted to upgrade signal as they only have so many resources available.

**E. THRIVE FEST North Music Fest Aug** need to send out contract. 1 day event next year. Jay will get contract out to manager at Thrive Fest.

**F. Other new business – 10% hold back from commission** has been submitted so money should be coming in Nov. if approved.

AG rec'd response will talk about next month.

Update on OTB new teller hired, Christina is her name and her paperwork and fingerprints have been mailed to the commission.

Update on Foundation applying for gaming license too.

**VIII. Adjourned meeting at: 3:16pm Doug motion, Leigh 2<sup>nd</sup>.**

**Next Meeting: November 18, 2021 (4<sup>th</sup> Thursday is Thanksgiving)**